

GLOBAL BUSINESS MANAGEMENT

Global Business Management is the training of managers for a transnational context. Students are usually trained for cross-border transactions of goods and services as well as the overall design of such strategy for the local, regional and global markets.

International business is also defined as the internationalization process of multinational corporations or MNCs. Global business management is considered a specialty within business because in addition to learning an applying knowledge in functional areas, an international manager pays close attention and make strategic decisions based on different legal systems, languages, cultures, economic and geographical environments, corporate cultures, complex and interrelated financial systems, etc. International and global business is shaped by the process of globalization and the opportunities and challenges that it brings to organizations.

Who Studies Global Business Management?

Students that are expected to be successful will have some of the following characteristics:

1. Strong undergraduate studies. A Business management background is not required, but those with one will build knowledge and skills faster.
2. Good oral and written communication skills.
3. Work experienced is not required but recommended.
4. Strong interest in globalization, international business and intercultural communication.
5. Willing to learn, research, and apply knowledge in a competitive environment.

Career Opportunities

KPU's program aligns with 6 of the top 100 high-opportunity occupations that have been identified by the Province of British Columbia.

- NOC 4163 - Business development officers, marketing research and consultants.
- NOC 1122 - Professional occupations in business management consulting.
- NOC 0124 - Advertising, marketing, and public relations managers.
- NOC 0601 - Corporate sales manager
- NOC 1225 - Purchasing agents and officers
- NOC 0113 - Purchasing managers

Programs

- Graduate Diploma in Business Administration - Global Business Management (<https://calendar.kpu.ca/programs-az/business/global-business-management/global-business-management-graduate-diploma-administration/>)

Courses

Visit the BC Transfer Guide - [bctransferguide.ca](https://www.bctransferguide.ca) (<https://www.bctransferguide.ca/>) - for information about course transfer in B.C.

IBUS 6100 3 credits

Intercultural Communication for Business

The course is aimed at increasing participant's awareness of and sensitivity towards their own culture, as well as the culture of others. The content develops specific skills competence in cultural settings including business management techniques which can be used/ deployed in a variety of business settings. These settings include not just global settings but also domestic contexts with cultural diversity. This course also provides a rich environment for discussion that builds on elements of global citizenship and global world view.

Level: GR

Attributes: BUSI (<https://calendar.kpu.ca/courses-az/#courseattributestext>), F2A9 (<https://calendar.kpu.ca/courses-az/#courseattributestext>)

IBUS 6110 3 credits

International Operations In Trade

This course is designed to develop an applied understanding of developments in global trade operations and the way in which businesses position themselves to optimally harness opportunities within a global competitive environment. It introduces both operational and strategic aspects of global trade operations through analyzing current trade procedures, practices and policies related to the exchange of goods or services along international borders.

Level: GR

Attributes: BUSI (<https://calendar.kpu.ca/courses-az/#courseattributestext>), F2A9 (<https://calendar.kpu.ca/courses-az/#courseattributestext>)

IBUS 6120 3 credits

Marketing for International Organization

This course covers marketing theory and methods as they apply to world markets. The main aim of the course is to link international marketing with the overall strategy of the business while examining the impact of cultural, political and legal issues and the economic differences in global strategies. Emphasis is placed on market entry strategies and developing the marketing mix appropriate to various international global environments. A global marketing strategic plan will be designed from real organization or for a start-up or born-global type company.

Level: GR

Attributes: BUSI (<https://calendar.kpu.ca/courses-az/#courseattributestext>), F2A9 (<https://calendar.kpu.ca/courses-az/#courseattributestext>)

IBUS 6130 3 credits

E-commerce Design and Digital Marketing

This course links online marketing theory and practice to traditional business strategy, competitiveness, consumer behaviour, models as well as e-commerce development and design. Upon completion of this course, students will have a comprehensive understanding of the impact of digital marketing and e-commerce. Students will build an e-commerce site within a capstone project for marketing goods or services or providing e-commerce solutions to clients. Some of the applied topics in this course include identifying the business model, plan, research audience, technology hosting, budgeting, as well as web content development. The course also covers models of commercial transactions, payments, customer services and fulfillment as well as transactional risks and ethical issues of e-commerce.

Level: GR

Attributes: BUSI (<https://calendar.kpu.ca/courses-az/#courseattributestext>), F2A9 (<https://calendar.kpu.ca/courses-az/#courseattributestext>)

IBUS 6140 3 credits

Advanced Topics in International Business and Economics

Students will be able to further their knowledge of international business practices in a world context paying attention to operations, trade, investments, international financial markets, new financial instruments, etc. Through case studies, students will analyze current international business environments as well as specific industries and their success and challenges. In addition, students study a variety of industries across the globe. Advanced topics on international economics are also covered in the course and they present an applied knowledge of economics for business decision-making by managers. Possible topics include: dislocations on globalization, the globalization process, opportunities provided by free trade and free trade challenges, economic development perspectives, likelihood of economic recessions and global integration and innovation.

Level: GR

Prerequisite(s): Both (a) 10 credits from courses in BUSM at the 6000 level, including BUSM 6100 and (b) IBUS 6100 or GRMT 6100.

Attributes: BUSI (<https://calendar.kpu.ca/courses-az/#courseattributestext>), F2A9 (<https://calendar.kpu.ca/courses-az/#courseattributestext>)